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Hospital Medicine

**TEAM**Health®

# If you're starting – or strengthening – your hospital medicine program, start with TeamHealth.

*More and more facilities view dedicated hospitalists as crucial to their overall performance and reputation. Clinical outcomes, patient satisfaction, cost efficiency, documentation and therefore reimbursement, depend on the performance of physicians attending inpatients.*

## **Improve or fall behind.**

This is the challenge you face every day. As a core competency of your facility, hospital medicine is a big part of the equation.

Today, most U.S. hospitals have some experience with hospital medicine programs. Many have learned that in addition to providing timely patient care and discharges, outstanding hospitalists will help them attract new patients, recruit specialty physicians and foster growth.

## **This is why more hospitals are turning to TeamHealth.**

As a rapidly growing leader in hospital medicine services with more than 100 programs nationwide, TeamHealth's data-driven, experience-based resources will help you achieve your clinical, operational and economic goals. Over the years, we've developed the specialized programs, protocols and tools that consistently lead to top levels of quality, dependability, responsiveness and patient service.

TeamHealth hospital medicine physicians manage more than 240,000 admissions per year. We have a proven record of attracting high-caliber physicians who improve performance, provide leadership and fix problems for our partner hospitals. We are accountable to you.

## **Data-driven, experience-validated tools and resources.**

We bring sophisticated tools and resources, skilled managers and decades of experience. Highlights of our tools and resources include:

**Hospital Medicine Playbook.** A central repository of our training materials, current operating procedures and clinical protocols for physicians and staff.

**Evidence-Based Treatment Protocols.** We derive our 21 evidence-based protocols from established industry

guidelines, published sources and empirical data from our practices. Wherever possible, we embed core measures within the protocols. Properly implemented, the protocols reduce variation and improve outcomes.

**Patient Satisfaction Tools.** Modules include pain management, medication reconciliation, enhancing communication, interacting with the patient's family and successful discharges.

**Hospital Medicine Technology.** From our knowledge of hospital medicine workflows, we've built a web-based application that automates five critical operational functions: scheduling, census assignment, paging/answering service, communication to referral and primary care physicians, and billing. The adaptable census assignment module preserves continuity while balancing workflow, saving hours of physician time every day.

**TeamHealth Institute.** We are an industry leader in healthcare education, providing approximately 100,000 CME credit hours per year. Our CME programs include live seminars, video presentations, and online training and testing. Modules include Minefield Navigator, which simulates "a day in the life" of a hospitalist, and Patient Safety Fables, which are video-based educational toolkits photographed from the patient's perspective.

**TeamHealth Patient Safety Organization (PSO).** We've made a substantial investment in building our national PSO, one of the first to review healthcare data, assess trends and identify risk-reduction opportunities.

**Risk Management Programs.** We have developed one of the industry's most comprehensive and effective risk management programs. Our claims rates are significantly lower than industry averages, demonstrating our commitment to patient safety.

**Emergency Department Synergy.** We will recommend ways to streamline the redundant processes between the emergency department and the other hospital floors to enhance the overall continuum of care.

## How do we know we perform better than other groups? We keep score.

Using the latest industry data, we maintain an active, wide-ranging database—on every U.S. short-term, acute-care hospital—that includes parameters such as case-mix adjusted cost, average length of stay, outcome of care measures, patient volume trends, demographics, unemployment rates, grade summaries for each facility, and many more.

### How do you compare? Let us share our analyses for your hospital.

We can provide a report that compares your hospital to your peers on a number of different metrics. We find it helps our partners and prospects to sharpen

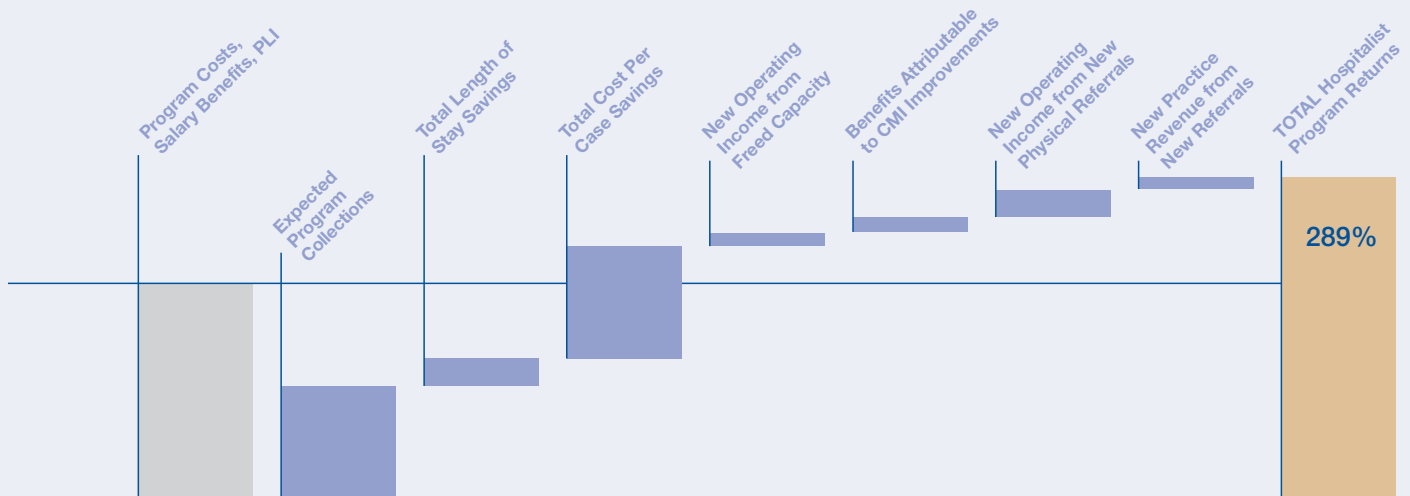
their focus and priorities for their hospital medicine programs.

### What can you expect? Let TeamHealth build an ROI model for your hospital.

We build a return-on-investment (ROI) model\* for prospective partner hospitals based on their unique cost structures, patient volumes and current performance in managing costs, length of stay and documenting care. We track our ongoing performance against the benchmarks in the model. At TeamHealth, we always hold ourselves accountable to you.

\*Based on an average hospital with 150-200 beds.

ROI Table: Return on Investment Summary



### Learn more today.

To find out how our commitment to exceptional patient care and financial performance can transform your hospital, please call a TeamHealth

representative today at 800.818.1498 or e-mail [business\\_development@teamhealth.com](mailto:business_development@teamhealth.com). Please also visit us on the web at [teamhealth.com](http://teamhealth.com).

# Here's What Our Clients are Saying:

*"The TeamHealth collaboration with Hilo Medical Center has resulted in significant improvements in patient care as well as **increased efficiencies** for the hospital."*

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*"From my perspective, the benefit of **multi-disciplinary rounding** is the ability to gather representatives from various disciplines together to offer a 'heads up' on issues of concern. It has been a very rewarding program for our hospital."*

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*"I was impressed by TeamHealth's ability to **recruit and support** our medical directors. Outstanding service, caring attitude, and strong leadership have helped make the hospital medicine program at Cortland Regional Medical Center so strong."*

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*"With the communication and synergy we now have with TeamHealth as our partner for both ED and hospital medicine management, we are seeing **significant improvements**."*

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*"TeamHealth is credited with bringing **innovation, creative ideas and vision** to the emergency medicine and hospital medicine programs at Hamilton Medical Center. Both programs have met all of our quality measures."*

**TEAM**Health®

Emergency Medicine | Anesthesiology | Hospital Medicine  
Clinical Outsourcing Services

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